

Unum Group
FINANCIAL HIGHLIGHTS
(Unaudited)

(\$ in millions, except share data)

	Three Months Ended June 30		Six Months Ended June 30	
	2018	2017	2018	2017
Revenue				
Premium Income	\$ 2,221.0	\$ 2,142.2	\$ 4,471.0	\$ 4,285.1
Net Investment Income	623.6	620.5	1,225.9	1,222.9
Net Realized Investment Gain (Loss)	(2.6)	8.1	(4.8)	19.1
Other Income	48.3	51.2	97.8	101.4
Total Revenue	2,890.3	2,822.0	5,789.9	5,628.5
Benefits and Expenses				
Benefits and Change in Reserves for Future Benefits	1,804.1	1,752.0	3,612.0	3,501.0
Commissions	273.5	261.3	555.8	531.5
Interest and Debt Expense	42.4	39.9	82.6	79.7
Deferral of Acquisition Costs	(165.7)	(153.2)	(335.0)	(315.3)
Amortization of Deferred Acquisition Costs	140.2	138.3	291.7	279.8
Other Expenses	441.0	422.1	886.9	859.9
Total Benefits and Expenses	2,535.5	2,460.4	5,094.0	4,936.6
Income Before Income Tax	354.8	361.6	695.9	691.9
Income Tax	69.3	116.5	136.9	216.9
Net Income	\$ 285.5	\$ 245.1	\$ 559.0	\$ 475.0
PER SHARE INFORMATION				
Net Income Per Common Share				
Basic	\$ 1.29	\$ 1.08	\$ 2.53	\$ 2.08
Assuming Dilution	\$ 1.29	\$ 1.07	\$ 2.52	\$ 2.07
Weighted Average Common Shares - Basic (000s)	220,776.7	227,454.4	221,335.7	228,437.0
Weighted Average Common Shares - Assuming Dilution (000s)	221,062.7	228,178.7	221,820.2	229,273.8
Outstanding Shares - (000s)			218,681.9	226,102.1

Reconciliation of Non-GAAP Financial Measures

	Three Months Ended June 30			
	2018		2017	
	(in millions)	per share *	(in millions)	per share *
Net Income	\$ 285.5	\$ 1.29	\$ 245.1	\$ 1.07
Excluding:				
Net Realized Investment Gain (Loss) (net of tax expense (benefit) of \$(0.5); \$3.4)	(2.1)	(0.01)	4.7	0.02
After-tax Adjusted Operating Income	\$ 287.6	\$ 1.30	\$ 240.4	\$ 1.05

* Assuming Dilution

	June 30			
	2018		2017	
	(in millions)	per share	(in millions)	per share
Total Stockholders' Equity (Book Value)	\$ 9,446.4	\$ 43.20	\$ 9,316.6	\$ 41.21
Excluding:				
Net Unrealized Gain on Securities	224.5	1.03	558.2	2.47
Net Gain on Hedges	266.8	1.22	304.5	1.35
Subtotal	8,955.1	40.95	8,453.9	37.39
Excluding:				
Foreign Currency Translation Adjustment	(268.8)	(1.23)	(297.1)	(1.31)
Subtotal	9,223.9	42.18	8,751.0	38.70
Excluding:				
Unrecognized Pension and Postretirement Benefit Costs	(498.7)	(2.28)	(460.7)	(2.04)
Total Stockholders' Equity, Excluding Accumulated Other Comprehensive Income (Loss)	\$ 9,722.6	\$ 44.46	\$ 9,211.7	\$ 40.74