

**Unum Group**  
**FINANCIAL HIGHLIGHTS**  
(Unaudited)

(\$ in millions, except share data)

	Three Months Ended March 31	
	2019	2018
<b>Revenue</b>		
Premium Income	\$ 2,338.7	\$ 2,250.0
Net Investment Income	594.7	602.3
Net Realized Investment Gain (Loss)	1.1	(2.2)
Other Income	53.1	49.5
<b>Total Revenue</b>	<b>2,987.6</b>	<b>2,899.6</b>
<b>Benefits and Expenses</b>		
Benefits and Change in Reserves for Future Benefits	1,840.8	1,807.9
Commissions	290.1	282.3
Interest and Debt Expense	42.1	40.2
Deferral of Acquisition Costs	(173.7)	(169.3)
Amortization of Deferred Acquisition Costs	170.6	151.5
Other Expenses	464.4	445.9
<b>Total Benefits and Expenses</b>	<b>2,634.3</b>	<b>2,558.5</b>
<b>Income Before Income Tax</b>	<b>353.3</b>	<b>341.1</b>
Income Tax	72.4	67.6
<b>Net Income</b>	<b>\$ 280.9</b>	<b>\$ 273.5</b>
<b>PER SHARE INFORMATION</b>		
Net Income Per Common Share		
Basic	\$ 1.31	\$ 1.23
Assuming Dilution	\$ 1.31	\$ 1.23
Weighted Average Common Shares - Basic (000s)	214,297.1	221,894.0
Weighted Average Common Shares - Assuming Dilution (000s)	214,429.7	222,577.0
Outstanding Shares - (000s)	212,290.3	221,168.7

**Reconciliation of Non-GAAP Financial Measures**

	Three Months Ended March 31			
	2019		2018	
	(in millions)	per share *	(in millions)	per share *
<b>Net Income</b>	\$ 280.9	\$ 1.31	\$ 273.5	\$ 1.23
Excluding:				
Net Realized Investment Gain (Loss) (net of tax expense (benefit) of \$0.5; \$(0.6))	0.6	-	(1.6)	(0.01)
<b>After-tax Adjusted Operating Income</b>	<b>\$ 280.3</b>	<b>\$ 1.31</b>	<b>\$ 275.1</b>	<b>\$ 1.24</b>

\* Assuming Dilution

	March 31			
	2019		2018	
	(in millions)	per share	(in millions)	per share
<b>Total Stockholders' Equity (Book Value)</b>	\$ 9,060.5	\$ 42.68	\$ 9,499.5	\$ 42.95
Excluding:				
Net Unrealized Gain (Loss) on Securities	(0.1)	-	356.1	1.61
Net Gain on Hedges	230.1	1.08	273.5	1.24
Subtotal	8,830.5	41.60	8,869.9	40.10
Excluding:				
Foreign Currency Translation Adjustment	(287.9)	(1.36)	(207.0)	(0.94)
Subtotal	9,118.4	42.96	9,076.9	41.04
Excluding:				
Unrecognized Pension and Postretirement Benefit Costs	(444.4)	(2.09)	(505.0)	(2.28)
<b>Total Stockholders' Equity, Excluding Accumulated Other Comprehensive Income (Loss)</b>	<b>\$ 9,562.8</b>	<b>\$ 45.05</b>	<b>\$ 9,581.9</b>	<b>\$ 43.32</b>